461.40/2:28/10

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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1125 Prunes (Japan). Desires $240,000 worth of prunes per year. Samples and specific information required. Appropriate packaging for institutional use. Immediate delivery by surface shipment. Quote FOB. Bank ref: Kyowa Bank Azabu Branch, Tokyo. CONTACT: Masakazu Ishikawa, President, Showa Corporation, 13-305, 8-Ban 2-Chome, Azabujuban, Minato-Ku, Tokyo, Japan. TELEX: 242-4584 ACCESS J. CABLE: "ACCESS J". PHONE: (03) 454-1910.

1126 Wheat gluten (Colombia). Supplier of five mt wheat gluten additive wanted. High quality for additive to flour. Packaging 100 lb. barrels or however packed for export. Need ASAP. Phytosanitary certificate required. Quote FOB U.S. Ports. Bank ref: Banco Cafetero - Bogota, and Banco Mercantil - Sucursal Paloquemao. CONTACT: Hernando Martinez Moscoso, Molino El Lobo Limitada, Partado Aereo 2653, Calle 16 No. 16-68, Bogota, Colombia. TELEX: 45664. PHONE: 2818216, 2818038, 2818239, 2411358.

1127 Calves (Mexico). Wants fifteen purebred simmental female calves, six months old. Delivery very near future, six months old. Quote CIF Border. Bank ref: Bancomer Los Reyes Branch, State of Mexico, Mexico. CONTACT: Dr. Juan F. Barras, Colegio De Bachilleres Tecnico Agropecuaria 35 (This s a Technical Agricultural college), Apartado Postal 38, Ayotla, Estado De Mexico 56560.

1128 Pizza and pizza dough (Mexico). Firm has been in the pizza restaurant (distribution) business since 1978; it presently is operating four pizza restaurants in Monterrey and wants to expand into the frozen and/or refrigerated pizza line to sell to supermarkets. Thus, would like to buy frozen pizza dough technology or a mixed capital investment arrangement. Firm is interested in purchasing all the equipment necessary to manufacture frozen pizza ready for oven. CONTACT: Victorico Viggiano, Piccolo's Pizza, 5 De Febrero PTE. 1297, Colonia Pio X. 64710 Monterrey, Nuevo Leon, Mexico. PHONE: (83) 44-1949.

1129-1132 Wines, beer, soft drinks, grocery items products (Chile). Alcoholic beverages (wine, beer, mixes, cocktail drinks, etc); non-alcoholic beverages (coke, sprite, and other brands, juices -- concentrates and ready to drink -- all in tin (cans); confectionery products (chocolates, candies, crackers); canned products (meat, fish, vegetables, fruit); complete line of cocktail products (potato chips, olives, pickles,peanuts, etc). Importadora Babul S.A.,

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

initiated in 1956, is one of the larger importers, in Chile. Firm plans to open a supermarket & wishes to contact U.S. exporting firms that can provide a large variety of foods products, packed in containers. The firm estimates a first purchase of $100,000, and it plans to visit the U.S. to meet prospective suppliers. CONTACT: Fernando Pedrero J., Pur. Mgr., Imporadora Babul S.A., Casilla 2482, Santiago, Chile. TELEX: 0335 BABUL CZ & 94797 BABUL KU. PHONE: 68268.

1133 Spaghetti (Japan). Wants spaghetti, the highest quality. Wants supplier responses immediately and wishes to know min. lot for trial order. Quantity 200 tons - 1,000 tons per year. Terms of supply: FOB American Ocean port in U.S. dollars with validity of half a year or more, or CIF Tokyo. Price: approx. 60 cents per kilogram. Analysis: moisture of dry products; 12.5% max. protein 13.0% (allowance - 5%) ashes; 0.9% max. Ingredients: durum wheat "Semolina" 100% water. Packing: net 4 kgs/polybag x 4 polybags/carton, total net 16 kgs/carton. Packing materials: polybag; low density polyethylene. Brand name; American extra "Ricci" spaghetti to be printed on each carton box and polybag. Production date of spaghetti; to be printed on each carton box and polybag as the firm wishes. Color; printed in red only. Shipment: by 20 ft container loaded with 1,090 cartons of spaghetti from American Ocean port to Takyo, Japan. Preferably from West Coast. The Japanese importer is ready to supply positives or negatives of films for Japanese wording to be printed. Myojo Int'l is a subsidiary of Myojo Foods Co., Ltd, a leading Japanese instant noodle manufacturer. Annual sales as of September 1980 were 726 million yen. Sales of spaghetti will be made nationwide through the sales network of Myojo Foods. Bank ref: Dai-Ichi Kangyo Bank, Higashi Shinjuku Branch, Bank of Tokyo, Shibuya Branch, and Mitsubishi Bank, Shinjuku Branch, Tokyo. CONTACT: Miyoshi Sugiyama, Manager, Myojo International Co., Ltd., 3-50-11 Sendagaya, Shibuya-KU, Tokyo 151, Japan. CABLE: MICTRAVEL TOKYO. PHONE: 03-478-2541.

1135 Vegetable seeds (England). Vegetable seeds (in particular green celery, chives and green peppers). Quantity unknown as yet, quality best. Quotations FOB. Delivery date ASAP. Bank ref: National Westminster Bank Ltd. CONTACT: Philip B. Brown, Richard J. Hall Produce Limited, 90 Calverley Road, Tunbridge Wells, Kent TN1 2UN, England. PHONE: 0892 40151.

1136 Beverages (England). Company not looking for one particular product - more interested in increasing their 'shopping basket' with products similar to the beverage line they already market. Beverages - i.e. coffe, drinking chocolate, creamer, etc. Quantity to be determined. Quality best. Packaging: acceptable trade packs. Quotations CIF or FOB acceptable. Delivery date ASAP. Bank ref: National Westminster, 85 Hammersmith Road, London W14 00J. CONTACT: V. A. Fisher, Tenco (UK) Ltd., 180 Ilderton Road, London SE15 1NT, England TELEX: 885828. PHONE: 01 639 8961.

1137 Beef cattle (Peru). Beef cattle for breeding purposes needed. Want ten Hereford, ten Gertrudis, ten Brown Swiss, and twenty Brahman. Animals should be young bulls, 12 to 20 months old, registered. Shipment by plane of ship. Need as soon as possible. Usual sanitary certificate required. Quote C&F

Lima. Bank ref: Banco Agrario. CONTACT: Ciro Lozano V., Associacion De Ganaderos Del Palcazu, Huamanga 152, DPTO. 302, Magdalena, Lima 17, Peru. Telex and phone number not given. Would like to receive literature in Spanish and quotations for Brown Swiss and Herefored semen.

1138 Fish (Singapore). Desires 100,000 cases mackerels/sardines in natural oil. Quantity in whole fish (not cut-up pieces). Standard cardboard packing. Prompt delivery wanted. Quote CIF Papua New Guinea Ports. Bank ref: Chung Khaiw Bank LTD, 01-29 Sultan Plaza, Jalan Sultan, Singapore 0719. CONTACT: Mr. Tun Myint, SNP Marketing & Services PTE LTD, Papua New Guinea Haus, 45 Goodman Road, Singapore 1543. TELEX: RS26643 "MORSBY". PHONE: 447-2235.

1140 Vegetable oil (Mexico). Needs 600,000 liters of cottonseed, corn, or soybean oil. Price list and specifications requested. Purchase will be in cash or through a Letter of Credit. Correspondence may be in English. Bank ref: Banco Mexicano Somex. CONTACT: Jorge Sendel, Gerente General, Consolidacion de Servicios, S.A. de C.V., Liverpool No. 123-201, Col. Juarez, Delegacion Cuauhtemoc, 06600 Mexico, D.F. PHONE: (905) 511-3850.

1141 Rabbits (Venezuela). Breeding rabbits wanted, 50 males, 500 females, medium size breed. Delivery Fall 1982. Sanitary Certificate required. Quote CIF or FOB La Guaira. Bank ref: Banco Nacional De Descuento. CONTACT: Mr. Wladimir Lissow, La Abeja Dorada, Quinta Macia, Urbanizacion La Marias; El Hatillo: Caracas, Venezuela. PHONE: 961-1345.

1142 Grocery line, beverages (Thailand). Contact wanted with U.S. suppliers of foodstuffs (dry, canned and frozen); cigarettes, beverages, alcoholic spirits. Quote CIF. Bangkok prices, catalogs, samples and estimated delivery time. CONTACT: Mr. Charn Charindhorn, President, C. M. Corporation Limited, 412/13 Siam Square Soi 6, Rama I Road, Pratumwan, Bangkok 10502, Thailand. TELEX: 72070 CMINTER TH and 84723 CMINTER TH. PHONE: 252-0273.

1144 Herb Extract (Switzerland). Wants quotes on Fennagreek seed extract, solid or liquid. Will accept quotes FOB East coast. CONTACT: Mr. Selinger, Zano A. G., P.O. Box 20, 5025 Unterentfelden, Switzerland. TELEX: 982-192.

1145 Health Foods (England). Miscellaneous forms of health foods, such as snack food - fruit leather, wanted. Quantity: to be negotiated. Quality: Best. Packaging: pre-wrapped or bulk. Quotations: CIF UK. Delivery date: ASAP. Bank ref: Lloyds Bank Ltd. CONTACT: Mr. Robert L. Kings, Nourishment Foods Ltd., 17 Hillbrow Road, Boscombe East, Bournemouth, Dorset, BH6 5NT, England. TELEX: 418253 LUMIC G. PHONE: 44202 or 424247.

1146 Tender - Wheat Flour (Egypt). Following Tender announment recently published in The Egyptian Gazette: General Authority for Supply commodities, Purchasing committee for Grains, Legumes and their products, 24, El-Gomhouria Street, Cairo, Egypt. Cable Address: ESTRAM. Telex Number 92062 ESTRAM. Request bids for Tender No. 16, 1982 for supplying 100,000 tons wheat flour of 72% extraction, plus or minus ten percent. Shipment 50,000 tons before September 15, 1982, and 50,000 tons after September 15, 1982. Offers to be submitted above address in sealed envelopes latest 1:00 P.M., Saturday, July 31, 1982. Offers should be valid up to 2:00 P.M., Monday, August 2, 1982. Conditions and specification to be obtained against payment L.E. 5 per each copy, which should be attached with each offer. Ministerial decree No. 1036/78 must be complied with. Offers must be made through an Egyptian agent.

1147 Tender - Frozen Chicken (Egypt). Following Tender announcement recently published in the Egyptian Gazette. General authority for supply commodities, purchasing committee for animal products, 24, El-Gomhouria Street, Cairo, Egypt. Cable Address: ASTRAM. Telex Number: 92062 ESTRAM. Request bids for tender No. 3 (1982/83) for the supply of 5,000 tons plus or minus 10 percent frozen chickens. This is not an aid purchase. Ship and arrive Egyptian ports during October 1982. In one or two consignments at committee's option. Offers to be submitted latest Noon Monday, August 2, 1982. Conditions and specifications available above address against payment due fees taking into consideration ministerial decree No. 1036/1978. A copy of the taxation card must be coupled with the submitted offered showing the statement of the latest taxation year. Offers must be made through an Egyptian Agent.

1148 Pork Livers (Netherlands). Container loads of pork livers wanted. Quote CIF Antwerp. Bank ref: Rabo Bank-Hardergarijp, Netherlands, Abn-Leeuwarden, Netherlands. CONTACT: Mr. G. Haringsma, Stockmill Holland, B.V., P.O. Box 61, 9062 ZJ Oenkerk, Netherlands. TELEX: 46644. PHONE: 5103/1435.

1149 Tender - Frozen Beef (Egypt). Following Tender announcement recently published in The Egyptian Gazette. General Authority for supply commodities, purchasing committee for animal products, 24, El-Gomhouria Street, Cairo, Egypt. Cable Address: ESTRAM. Telex Number: 92062 ESTRAM. Request bids for tender No. 2 (1981/82) for the supply of 4,000 tons plus or minus 10 percent frozen boneless compensated quarters. One hundred percent males, age 1-3 years and/or 3-5 years. To be shipped and to arrive Egyptian ports during October 1982 in one or two consignments, at committee's option. Offers to be submitted latest noon, Tuesday, July 27, 1982. Conditions and specifications available above address against payment due fees taking into consideration ministerial decreee No. 1036/1978 concerning the commercial agency. A copy of the taxation card must be coupled with the submitted offer showing the statement of the latest taxation year. Any offer not in conformity with conditions will be disregarded. Offers must be made through an Egyptian agent.

1150 Swine (Panama). Desires joint venture swine operation with U.S. firm. Already has 3,000 heads of swine, wants to increase herd. All breeds will be considered. Want ASAP. Success in this venture would mean other ventures with several other large producers. CONTACT: Rolando Fung, Swine Producers Assoiisantion, Apartado 4963, Panama 5, Republica De Panama. TELEX: 2982 LUISCHEN PG. PHONE: 25-1228.

1151 Pork lard (Bolivia). Suppliers of pork lard desired. No other specifics available. CONTACT: Casa Max Edelman, Luis Edelman, Casilla 1204, La Paz, Bolivia. TELEX: 2220 CAB PUB BV. CABLE: MAXEDELMAN.

1152 Condensed milk (England). Unsweetened condensed milk needed. Quantity: 1 x 20 ft. container (approx. 1,000 cases) per month for 6 months. High quality product needed. Packaging 96 x 170 gms cans in cardboard carton or if cheaper could be shrunk wrapped in 96's. Quote CIF Kuwait. Delivery date ASAP. Company request in first instance quote by telex and follow quote supported with product analysis or other relevent inf. Bank ref: Midland Int'l Ltd., London. CONTACT: Nicholas D. Hayward, Techtrade Int'l Sales & Serv., 54/56 Old Christchurch Road, Dorset, England. TELEX: 418334 G TECISS. PHONE: 0202 295721.

Foreign Market Developments

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Questions can be referred to Thomas O'Connell, USDA Technical Office, Room 5530, South Agriculture Building, Washington, D.C. 20250. Phone: (202) 382-1318.

United Kingdom. The UK Ministry of Agriculture, Fisheries and Food has proposed a standard regarding meat unfit, or not intended, for human consumption. The new standard, if adopted, will permit unsterilized, unfit meat to be sent only to specified destinations in the UK, for example pet food manufacturers, zoos and pharmaceutical manufacturers. Unfit carcass meat (but not offals) will have to be either stained or sterilized before entering distribution in the UK. Staining will have to be performed with a prescribed stain (Black PN). The requirements will apply equally to imported meat and to meat produced in the UK.

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